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| CALCULO DE LOS INDICADORES AL 30 DE SETIEMBRE DEL 2,004 | 30.09.04. |
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CIFRAS AJUSTADAS AL 30.09.04.

| INDICADOR | PONDERACION | UNIDAD DE MEDIDA | META III Trim. | EJECUCION | META ALCANZADA | | | |
|--------------------------------------|-------------|------------------|----------------|-----------|-------------------------|--------------|---------------|--|
| | | | 2004 | | | | | |
| 1.1 Incremento de las Captaciones | 10 | % | 25.00% | 22.61% | 0.905 | 0.905 | 0.090 | |
| 2.1 Indice de Estructura Crédito MES | 15 | % | 40.80% | 46.55% | 1.141 | 1.000 | 0.150 | |
| 3.1 Indice de Participación en PYMES | 20 | % | 56.00% | 62.21% | 1.111 | 1.000 | 0.200 | |
| 4.1 Indice de Rentabilidad sobre el | 20 | % | 25.00% | 33.28% | 1.331 | 1.000 | 0.200 | |
| 5.1 Relación de Trabajo | 20 | INDICE | 0.57 | 0.56 | 1.020 | 1.000 | 0.200 | |
| 6.1 Indice Cartera en Riesgo | 15 | % | 4.40% | 5.51% | 0.799 | 0.799 | 0.120 | |
| | | | | | % META ALCANZADA | | 96.03% | |

* Calculado en base a cifras ajustadas

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| INDICADORES | 30.09.04. |
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| 1.1. I. CAPTACIONES | 201,560,738 | 22.61% |
| | 164,388,368 | |

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| 2.1. I. ESTRUCTURA CREDITO MES | 148,660,948 | 46.55% |
| | 319,336,846 | |

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| 3.1 I.PARTICIPACION PYMES | 198,657,954 | 62.21% |
| | 319,336,846 | |

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| 4.1. I. RENTABILIDAD PATRIMONIAL | 15,072,612 | 33.28% |
| | 45,290,520 | |

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| 5.1. RELACION DE TRABAJO | 38,268,895 | 0.56 |
| | 68,501,987 | |

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| 6.1. I. CARTERA DE ALTO RIESGO | 17,579,547 | 5.51% |
| | 319,336,846 | |

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| 6.1 INTERM. FINANCIERO | 148,660,948 | 0.74 |
| | 201,560,738 | |